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THE ULTIMATE GUIDE TO ERP **IMPLEMENTATION**



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INTRODUCTION

This document helps you understand some little-known facts about ERP. It reveals the common mistakes that happen while implementing ERP, what are the best practices to follow while implementing ERP, and who should be implementing ERP for your organization.

Dear Reader,

I am Harshad and I have more than 28 years of ERP Experience.

My ERP Journey started in 1997 with an ERP Implementation for a leading trading company and since then I have completed more than 100 implementations of ERP under various roles and different types of ERP in 10 countries. I have taken various roles such as Delivery Manager, Project Manager, ERP Implementation Consultant, Requirement Analyst, Support Manager, Customisation Manager, System Administrator, Database Administrator, and Software Developer.

I was fortunate for the opportunity to implement critical and complex projects in various industries such as Manufacturing, Contracting Management, Project Management, Sales & Distribution, Retail, Services, Automobile, Human Resources Management, and Finance Management.

Being passionate about ERP, I have founded my own venture, Transines Solutions, which has offices in the USA, United Arab Emirates, Kingdom of Saudi Arabia, and India.

Transines Solutions was formed exclusively for helping enterprises like yours to implement Odoo ERP in the best possible manner.

I hope that you find immense value in reading this short eBook.

Harshad AM,
CEO – Transines Solutions.

WHY ERP?

Before talking about why to implement, let me brief you about what is an ERP.

Everybody might have heard the term ERP and the only reason why you are here is because of the same. ERP, in other words, Enterprise Resource Planning is a term with a big meaning. As it reads, it's a solution for Enterprises to Plan and manage their resources.

It helps companies to properly manage their data, record their transactions, view results, and reduce human work and hence lesser human errors.

An application passes the validation of ERP when it is managed centrally with a central database where the business functions of an organization are accessed through this single application and the modules of the ERP are seamlessly integrated with each other by maintaining the proper security and access control.

Why Enterprises should implement ERP

Companies want to record their transactions and that too in an easy manner, companies want to process their transactions and all the financially affected transactions should get affected automatically with General Ledger.

Companies want to:

- Define their data security and access the data by following this security protocol.
- Retrieve historical data in a faster manner.
- Analyze their performance comparing with forecast or budget or with previous period performance and to know where they are currently.
- Streamline their process.
- Ease their data entry and operations.
- Optimize their productions and want best utilization of their resources.

- Manage their workforce efficiently and effectively. know the performance of their employees and wants to appreciate them based on their performance.
- Maintain proper and updated data of their customers and suppliers' transactions.
- Maintain their inventory and want to optimize their stocks.
- Execute projects effectively and with profit.
- Look after their assets.

If your company wants any or all of the above then **You MUST Implement ERP**

THE 7 COMMON MISTAKES WHILE CHOOSING AN ERP

Let us see what are the common mistakes that happened during the ERP Implementation Process.

1. Choosing an ERP without validating whether the brand and budget fit for our business.

Choosing a great brand does not assure all the objectives are met. Most of the time, even if you start with a low budget, by the time implementation is over and all the requirements are met the budget might have increased in many folds.

2. Choosing an ERP without understanding its strengths and capabilities.

All you need to understand is how best the chosen ERP will fit with your business needs. Maybe the features which are really required for you are not in the ERP. There are cases where the ERP is capable of handling your business, but the strength and capabilities are not fully utilized due to various reasons.

3. Choosing an ERP without checking the requirements to be implemented and whether the functionalities are available in the ERP.

Firstly, list all your requirements and clearly define what you need to achieve by implementing an ERP. Then check whether the ERP chosen is having capabilities to meet the requirements either through using the existing features or by customizing the ERP. Do a perfect gap analysis before deciding on an ERP.

4. Choosing an ERP without checking whether it is customizable as per the current requirement and future requirement.

Maybe the ERP chosen is having restrictions on customizing which stops you from scaling your business once it is reached to a certain level.

5. Choosing an ERP without checking whether access to the source is available.

Most ERP doesn't provide you the source code of the software, which makes you more dependable on the vendor for life long. Some ERPs provide you the source code, but maybe you can't find the expertise on how to use the source code when a need has arrived.

6. Choosing an ERP Implementer without checking whether they are the right fit for my implementation.

Always check whether the chosen ERP is the right fit for your requirements. Nothing more and nothing less. Also, the ERP should have the capability of expanding in the future. The ERP expansion should be independent of the vendor and you must have a choice on the expansion of ERP with your own resources or with a vendor that you choose from time to time. There should not be any kind of dependency.

7. Choosing an ERP just by seeing its low price.

Paying less means you are compromising on your objectives. That doesn't mean that only high priced ERP's are perfect. It should always be balanced.

WHY TRANSINES SOLUTIONS

Why Transines? Why not any other implementer. This section will give a clear answer on why you should choose Transines Solutions as your ERP Implementation Partner.

Unlike other install and run applications, ERP is something that needs to be implemented in a proper systematic way which requires knowledge and expertise both on the ERP Product and the business process as well. The success of ERP Implementation is always directly related to who is implementing the ERP.

The Implementations should be taken care by an Implementation Consultant who will be front ending with the client and along with him there will be a team of members under the various expertise areas of Requirement Analysis, Design Consultants, Developers, Testers, Database Administrators, System Analyst, and the entire team will be managed by a Project Manager and controlled by a Delivery Manager.

If the team is equipped with these and if there is a good previous experience for the team, then we can that the team well fit for the implementation.

Transines Solutions is formed on top of vast 22 years of ERP experience and has immense implementation experience in various domains such as Manufacturing, Contracting, Project Management, Sales & Distribution, Retail, Logistics, Human Resource Management and Finance.

Also, the previous experience of the company is on to different kinds of leading brands of ERP.

Transines Solutions follows its unique way and defines a good implementation methodology in order to make the implementation perfect for each and every industry company works.

Our unique way makes sure there will be no failures in the projects and will make sure the implementation objective of the client is met from day one of going live.

YOUR NEXT STEPS...

I hope that you found this guide very helpful in evaluating your next steps on finding the right ERP solution partner.

We will be with you at every step of the process to identify and deploy the best ERP solution that fits your needs.

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